

AURSI

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call 904.380.0337 or visit us online

at www.aursi.com [click on demo](#)

Web-Based Supply-Chain Solutions for Utilities and Suppliers



▶ **AURSI IS A MAJOR SOLUTION PROVIDER FOR THE UTILITY INDUSTRY.**

We specialize in engineering/purchasing and stores processes in reducing their overall Supply-Chain management cost, using state of the art technology.

► **UTILITY COMPANIES ARE FACED WITH NEW CHALLENGES EVERY DAY. As they transform the way in which they conduct day-to-day business, new web-based solutions offer a compelling choice to organizational and operational needs. For instance, it is very important for a utility to maintain an accurate material standards manual, but traditional processes invite costly inefficiencies and inaccuracies.**

► **AURSI BENEFITS**

REDUCTION IN TIME

- Reduce cycle time
- Reduce purchasing time
- Reduces the amount of inventory required to operate
- Turnover ration increases
- Enhances product sourcing

REDUCTION IN COST

- Reduces manpower (utility & supplier)
- Information turn around time reduced
- Right product, right price, right time concept

ACCURACY OF INFORMATION

- Minimal mistakes
- If a mistake is made, it would usually not be on the utility side, so there would be no question about responsibility from the supplier.
- Increase turnaround time of information

EASE OF IMPLEMENTATION

- Utility IT departments are usually overloaded. The system requires virtually no resources from utility IT departments for the initial set-up of the system.
- No maintenance for utility IT department
- No internal training needed
- Information loading done by others

LEVERAGE THE EXISTING SYSTEM

- Enhances existing practices
- Integrates with all existing systems (SAP, Oracle, One World, etc.)
- Leverages the value of the current systems used

VIRTUAL COMMUNITY

- Reduces fear of computer use
- Basic skills needed to operate (auto-incorporate spreadsheets/databases)
- Increases morale – (ref.: FMPA users group)
- Provides new contacts

UNIVERSAL SYSTEM

- Uniformity of information input
- Flexibility of accommodating standards
- Data tracking in procurement process
- Up-to-date industry trends
- Industry standardization
- Tailored to each individual utility
- Accommodates each individual engineering and purchasing function

SYSTEM DEVELOPMENT

- 100's of individuals continually developing the system
- Existing and future functionality
- Utility/Supplier does not have to keep reinventing to have up-to-date software
- Material specification is viewed by multiple levels for accuracy (engineering, purchasing, distributors, manufacturers)

SURPLUS PROPERTY

- Knowledge of who has surplus related to other utilities
- Investment recovery capabilities (worldwide)
- Reduction in inventory cost
- Material sharing

BUSINESS LOGIC

- Focus on how a utility buys product
- Takes a novice and makes proficient
- As attrition takes place, knowledge remains
- Eases downsizing impact

STRATEGIC ALLIANCES

- Enhances alliance relationships
- Tool for utilities to keep in touch with non-alliance partners
- Increases utilities' ability to source in case an alliance partner gets in a bind

DISASTER RECOVERY & RESOURCES

- Ease of attaining information
- Sharing of necessary staff information
- Remote information access
- Hometown security

PRICING OF SYSTEMS

- Initial low cost
- Minimal annual maintenance
- Great value & service
- Most software packages on the market today require a significant amount of time, money, and effort up front for only marginal results, usually in the millions with most packages. With the AURSI system, the price is well below industry standards and implementation is quick with very little resources provided by the utility for major gains.
- 80/20 concept (investment already made, just capture the value).